

2292 South Highway 27 Somerset, Kentucky 42501 Phone: (606) 677-6100 Fax: (606) 656-0256 southeastkentucky.com

## **SMALL BUSINESS LOAN CHECKLIST**

All items listed below must be submitted with the loan application. Additional information may be required, on a case by case basis, to complete the application. Incomplete loan applications will not be considered for funding.

☐ A completed and signed Small Business Loan Application.
$\Box$ Personal Income Tax Returns for the last three years on all borrowers who own 20% or more of the business.
☐ Business Tax Returns for the last three years and/or Financial Statements (balance sheet and P/L) for the last three years.
$\square$ For start-up businesses, provide a detailed Business Plan and Three-year Financial Projections.



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# **SMALL BUSINESS LOAN APPLICATION**

Name	Spouses Nam	ne				
Occupation	Spouses Occupation					
Company Name						
Address		City				
County	State	Zip Code				
Contact Person	Phone	E-mail				
Endoral Employer ID Number	NAICS Code					
Drivers License Number	Issue Date	Expiration Date				
Spouses Drivers License #						
Corporation ☐ Partnership ☐ Sol	le Proprietor 🗆 Other 🗆					
Date Established (m/d/y)	State of Incorporation	Company's fiscal y	ear end			
Include all owners with 20% or more interes	t in the company.					
Name	Title	SS#	(%)			
Name	Title	SS#	(%)			
Name	Title	SS#	(%)			
Bank Name	Contact Person	Phone_				
Accountant Name	Firm Name	Phone				
Attorney Name	Firm Name	Phone				
	Project Needs		Estimated Cost			
Equipment		\$\$				
Inventory		\$\$				
Working Capital		\$\$				
Other (Identify)		\$				
		TOTAL PROJECTED COST \$				

List proposed collateral for SKED loan	
Will any collateral be subject to subordinate or super	rior liens? Yes 🗆 No 🗆
Number of Current Employees Full Time	Part Time
Number of New Employees Full Time	Part Time
Have you or any officer of your company ever been in	nvolved in bankruptcy or insolvency proceedings? Yes □ No □
Have you or any officer of your company ever been c	onvicted of a criminal offense other than a minor vehicle violation? Yes $\Box$ No $\Box$
Are you or your business involved in any pending or	prior lawsuits? Yes □ No □
If yes to any of the above, please attach an explanat	tion.
Is at least 51% of the business owned by U.S. Citizens	or green card holders? Yes □ No □
By signing this form, I certify under penalty of criminal possibilities submitted with this form is true and complete to the best	rosecution that all information on this form and any additional supporting information st of my knowledge.
	Development Corporation to conduct credit investigation and verifications and and/or business credit reports) on the undersigned and any other entity of which I
	ntrary, I also expressly authorize the release of any financial/organizational Financial Institutions, Insurance Companies, Attorneys, Accountants, Credit Unions, ment Corporation upon its written or verbal request.
national origin, sex, marital status, handicap, age (pr or part of the applicant's income is derived from any	rs from discriminating against credit applicants on the basis of race, color, religion, ovided the applicant has the capacity to enter into a binding contract); because all public assistance program or because the applicant has in good faith exercised any The Federal agency that administers compliance with this law is the Federal Trade D.C. 20580
Signature	
Print Name	

Please include a copy of your business plan.
Describe the type of business you are in and when / how you became involved
Type of products or services (include any catalogs or brochures)
Geographic market area served
List major competitors
<b>7</b>
List key customers_
· · · · · · · · · · · · · · · · · · ·
How will this loan benefit your company?
Town this loan seriency our company.

## **DEMOGRAPHIC INFORMATION**

(for owners with more than a 20% ownership interest in the company)

The following information is requested by the Federal Government in order to monitor the Lender's compliance with the Equal Credit Opportunity Act. You are **not** required to furnish this information, but are encouraged to do so.

The law requires that the Lender may neither discriminate on the basis of this information, or on whether you choose to furnish it. However, if you choose not to furnish it, under Federal regulations the Lender is required to note race and sex on the basis of visual observation or surname.

^	_	
Owner	1	•
OWILL	1	

<u> </u>				
Owner Name		Ow	nership %	Age
Gender	Ethnicity		Veteran St	atus
Male Female	Hispanic or Latino Not Hispanic or Lat	tino	☐ Non-Vet	
☐ American Indian ☐ Alaskan Native ☐ Asian	□ Black or African American       □ White         □ Native Hawaiian       □ Multi-Racia         □ Other Pacific Islander       □ Other	ıl	Uvietnam	
Owner 2:				
Owner Name		Ow	nership %	Age
Gender	Ethnicity		Veteran St	atus
☐ Male ☐ Female	☐ Hispanic or Latino ☐ Not Hispanic or Lat	tino	☐ Non-Vet	
	Race		☐ Vietnam ]	Era
American Indian	☐ Black or African American ☐ White		Other Vet	t
☐ Alaskan Native	☐ Native Hawaiian ☐ Multi-Racial			
Asian	Other Pacific Islander Other			
Owner Name		Ow	nership %	Age
Gender	Ethnicity		Veteran St	atus
☐ Male ☐ Female	☐ Hispanic or Latino ☐ Not Hispanic or Lat	tino	☐ Non-Vet	
☐ American Indian ☐ Alaskan Native	Race  Black or African American White  Native Hawaiian Multi-Racial		☐ Vietnam	
Asian	Other Pacific Islander Other			

## **BUSINESS DEBT SCHEDULE**

Company Name							Date	
Signature								
Please furnish the following inform	ation on all inst	allment debts, co	ontracts, note:	s, and mortg	ages of the ap	plying agency.		
Do not include accounts payable or	accrued liabilit	ies.						
CREDITOR Name and Address	Original Date	Original Amount	Present Balance	Interest Rate	Monthly Payment	Maturity Date	Collateral/Security	
Total Preser	nt Balance and N	Monthly Payment						
		, , ,						

Duplicate as needed.



EXPIRATION DATE: 09/30/2014

PERSONAL FINANCIAL STATEMENT

#### **U.S. SMALL BUSINESS ADMINISTRATION**

A a af		
As of		 

OMB APPROVAL NO. 3245-0188

Complete this form for: (I) each proprietor; (2) general partner; (3) managing member of a limited liability company (LLC); (4) each owner of 20% or more of the equity of the Applicant (including the assets of the owner's spouse and any minor children); and (5) any person providing a guaranty on the loan. Return completed form to: 7(a) loans - to the lender processing the SBA application; 504 loans - to the Certified Development Company processing the SBA application; Disaster loans - to the Disaster Processing and Disbursement Center at 14925 Kingsport Road, Fort Worth, TX 76155-2243; and 8(a)/BD applicants who are individuals claiming social and economic disadvantaged status and their spouses - electronically at <a href="http://www.sba.gov">http://www.sba.gov</a> or send hard copy with paper application to either of the two following offices:

8(a) BD only	Mail to the following address, if your firm is located in one of the states below:	Mail to the following address, if your firm is located in one of the states below:
	US Small Business Administration DPCE Central Office Duty Station Parkview Towers 1150 First Avenue 10th Floor, Suite 100I King of Prussia, PA 19406	Small Business Administration Division of Program Certification and Eligibility 455 Market Street, 6th Floor San Francisco, CA 94105
	MA, ME, NH, CT, VT, RI, NY, PR (Puerto Rico), VI (US Virgin Islands), NJ, PA, MD, VA, WV, DC, DE, GA, AL,NC, SC, MS, FL, KY, TN	IL, OH, MI, IN, MN, WI, TX, NM, AR, LA, OK, MO, IA

Name

Residence Address

City, State, & Zip Code

Business Name of Applicant/Borrower

ASSETS	(Omit Cents)	LIABILITIES	(Omit Cents)		
Cash on hand & in Banks	\$	Accounts Payable	\$		
Savings Accounts	\$	Notes Payable to Banks and Others			
IRA or Other Retirement Account	\$	(Describe in Section 2)			
(Describe in Section 5)		Installment Account (Auto)	\$		
Accounts & Notes Receivable	\$	Mo. Payments \$			
(Describe in Section 5)		Installment Account (Other)	\$		
Life Insurance-Cash Surrender Value Only	\$	Mo. Payments \$	· · · ·		
(Complete Section 8) Stocks and Bonds	\$	Loan on Life Insurance	\$		
(Describe in Section 3)	*	Mortgages on Real Estate	_		
Real Estate	\$	(Describe in Section 4)			
(Describe in Section 4)		Unpaid Taxes	\$		
Automobiles - Total Present Value	\$	(Describe in Section 6)			
(Describe in Section 5, and include		Other Liabilities	<u>.</u> \$		
Year/Make/Model) Other Personal Property	\$	(Describe in Section 7)			
(Describe in Section 5)	Ψ	Total Liabilities	\$		
Other Assets	\$	Net Worth	_ \$		
(Describe in Section 5) Total	\$	Total	\$		
Section 1. Source of Income		Contingent Liabilities			
Salary	\$	As Endorser or Co-Maker	\$		
Net Investment Income	\$	Legal Claims & Judgments	\$		
Real Estate Income		Provision for Federal Income Tax			
Other Income (Describe below)*	\$	Other Special Debt			
Description of Other Income in Section 1.		1			

\*Alimony or child support payments need not be disclosed in "Other Income" unless it is desired to have such payments counted toward total income.

Pate Purchased  Driginal Cost  Present Market Value  Ilame & dortgage Holder  Mortgage Account Number  Mortgage Balance  Immount of Payment per Month/  Jear	Name and Ad	ddress of Note	holder(s)	Original Balance	Current Balance	Payment Amount	Frequency (monthly,etc	How Secu Type o	red or Endorsed of Collateral
Index of Shares  Name of Securities  Cost  Market Value Quotation/Exchange  Total Value  Cution 4. Real Estate Owned.  (List each parcel separately. Use attachment if necessary. Each attachment must be identified as a part of this statement and signed.)  Property A  Property B  Property C  Property A  Property B  Property C  Property A  Property B  Property C  Gress  dress  dress of Mortgage Holder  Property A  Property B  Property C  Property B  Property C  Property B  Property C  Cost  Market Value  Property B  Property B  Property C  Property B  Property C  Cost  Cos									
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Aumber of Shares  Name of Securities  Cost  Market Value Quotation/Exchange  Date of Quotation/Exchange  Total Value  Total Value  Date of Quotation/Exchange  Total Value  Date of Quotation/Exchange  Total Value  Total Value  Date of Quotation/Exchange  Total Value  Statement and signed.)  Property A Property B Property C  Property B Property C  Property C  Date of Quotation/Exchange  Total Value  Statement and signed.)  Property A Property B Property C  Date of Quotation/Exchange  Total Value  Total Value  Date of Quotation/Exchange  Total Value  T									
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Aumber of Shares  Name of Securities  Cost  Market Value Quotation/Exchange  Date of Quotation/Exchange  Total Value  Total Value  Date of Quotation/Exchange  Total Value  Author of Shares  Rection 4. Real Estate Owned.  (List each parcel separately. Use attachment if necessary. Each attachment must be identified as a part of this statement and signed.).  Property A  Property B  Property C  Property Land, etc.)  didress  ate Purchased  riginal Cost  resent Market Value  ame & address of Mortgage Holder  ortgage Account Number  ortgage Balance  mount of Payment per Month/ sar atus of Mortgage  action 5. Other Personal Property and Other Assets  (Describe, and if any is pledged as security, state name and address of lien holder, amount of lien, terr									
ection 4. Real Estate Owned.  (List each parcel separately. Use attachment if necessary. Each attachment must be identified as a part of this statement and signed.)  Property A Property B Property C  Property A Property B Property C  ddress  ate Purchased  riginal Cost  resent Market Value  ame & ddress of Mortgage Holder  lortgage Account Number  lortgage Balance  mount of Payment per Month/ ear taltus of Mortgage  lortgage Account Property and Other Assets  (Describe, and if any is pledged as security, state name and address of lien holder, amount of lien, terr	ection 3. Stocks and	Bonds. (Use	attachments if	necessary. E	ach attachme			·	and signed).
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ype of Real Estate (e.g. Primary tesidence, Other Residence, Rental Property, Land, etc.) ddress  Pate Purchased  Present Market Value  Itame & ddress of Mortgage Holder  Itortgage Account Number  Itortgage Balance  Immount of Payment per Month/ ear  Itatus of Mortgage  Interest Assets  Interes	Section 4. Real Estate	Owned.			Use attachme	ent if necessa	ry. Each attach	ment must be identified	d as a part of this
desidence, Other Residence, Rental roperty, Land, etc.) ddress  Pate Purchased  Present Market Value  Iame & ddress of Mortgage Holder  Ifortgage Account Number  Ifortgage Balance  Immount of Payment per Month/ ear retatus of Mortgage  Identify Tours of	vne of Real Estate (e.c	Primary				Pro	perty B	Р	roperty C
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Present Market Value  Idame &	ddress								
Present Market Value  Idame &									
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ctatus of Mortgage  (Describe, and if any is pledged as security, state name and address of lien holder, amount of lien, terr		Month/							
	ear Status of Mortgage								
	Section 5. Other Perso	nal Property	and Other Asse					and address of lien holder	amount of lien, teri
	Section 6. Unpaid	Taxes. (	Describe in detai	l, as to type, to	whom payab	le, when due,	amount, and to	what property, if any,	a tax lien attache
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	Section 7. Other L	labilities. (I	Jescride in detai	.)					
Section 6. Unpaid Taxes. (Describe in detail, as to type, to whom payable, when due, amount, and to what property, if any, a tax lien attached									

Castian C. Life	Insurance Held		
Section 8. Life	Insurance Held. (Give face amount and cash	surrender value of policies - name of insurance	company and beneficiaries)
Lauthorize SBA/Lei	nder to make inquiries as necessary to verify the ac	curacy of the statements made and to determine	ne my creditworthiness
	(to be completed by each person submitting the inf		ic my dreatworthiness.
	(	,	
	n, I certify under penalty of criminal prosecution that		
	e and complete to the best of my knowledge. I under rmation when making decisions regarding an applic		
	ess Development (BD) program.	ation to a loan from SBA of all SBA I atticipat	ing Lender, or for participation in
( )	, , , ,		
Signature		Date	
Print Name		Social Security No	DOB
		·	
Spouses Signature		Date	
opodooo oigilataro			
Print Name		Social Security No.	DOB
Tillitivallic			
NOTICE TO LOAN	APPLICANTS: CRIMINAL PENALTIES AND ADM	INISTRATIVE REMEDIES FOR FALSE STAT	EMENTS:
	a false statement on this form is a violation of Feder		
	A false statement is punishable under 18 U.S.C. §§		
	U.S.C. § 645 by imprisonment of not more than two a false statement is punishable under 18 U.S.C. § 1		
\$1,000,000.	a raise statement is punishable under 10 0.0.0. § 1	or a by imprisoriment of not more than 50 years	s and/or a fine of not more than
	CANTS OR PARTICIPANTS IN THE 8(a) BD PRO	GRAM: CRIMINAL PENALTIES AND ADMINI	STRATIVE REMEDIES FOR
FALSE STATEME	NTS:		
Any nerson who mi	srepresents a business concern's status as an 8(a)	Program participant or SDB concern or makes	any other false statement in order
	) certification or other review process in any way (e.		
of up to 5 years, or	both, as stated in Title 18 U.S.C. § 1001; (2) subject	t to fines of up to \$500,000 or imprisonment of	up to 10 years, or both, as stated in
	15; (3) Subject to civil and administrative remedies, i	ncluding suspension and debarment; and (4) Ir	neligible for participation in
programs conducte	d under the authority of the Small Business Act.		
PLEASE NOTE:	The estimated average hurden hours for the completion	f this form is 1.5 hours per response. If you have a second	etions or commonts
I LLAGE NOTE:	The estimated average burden hours for the completion of concerning this estimate or any other aspect of this inform		
	Administration, Washington, D.C. 20416, and Clearance O	Officer, Paper Reduction Project (3245-0188), Office	
	Washington, D.C. 20503. PLEASE DO NOT SEND FORM	MS TO OMB.	

## PLEASE READ, DETACH, AND RETAIN FOR YOUR RECORDS

STATEMENTS REQUIRED BY LAW AND EXECUTIVE ORDER

SBA is required to withhold or limit financial assistance, to impose special conditions on approved loans, to provide special notices to applicants or borrowers and to require special reports and data from borrowers in order to comply with legislation passed by the Congress and Executive Orders issued by the President and by the provisions of various inter-agency agreements. SBA has issued regulations and procedures that implement these laws and executive orders. These are contained in Parts 112, 113, and 117 of Title 13 of the Code of Federal Regulations and in Standard Operating Procedures.

#### Privacy Act (5 U.S.C. 552a)

Any person can request to see or get copies of any personal information that SBA has in his or her file when that file is retrieved by individual identifiers such as name or social security numbers. Requests for information about another party may be denied unless SBA has the written permission of the individual to release the information to the requestor or unless the information is subject to disclosure under the Freedom of Information Act.

Under the provisions of the Privacy Act, you are not required to provide your social security number. Failure to provide your social security number may not affect any right, benefit or privilege to which you are entitled. Disclosures of name and other personal identifiers are, however, required for a benefit, as SBA requires an individual seeking assistance from SBA to provide it with sufficient information for it to make a character determination. In determining whether an individual is of good character, SBA considers the person's integrity, candor, and disposition toward criminal actions. Additionally, SBA is specifically authorized to verify your criminal history, or lack thereof, pursuant to section 7(a)(1)(B), 15 USC Section 636(a)(1)(B) of the Small Business Act (the Act). Further, for all forms of assistance, SBA is authorized to make all investigations necessary to ensure that a person has not engaged in acts that violate or will violate the Act or the Small Business Investment Act, 15 USC Sections 634(b)(11) and 687(b)(a), respectively. For these purposes, you are asked to voluntarily provide your social security number to assist SBA in making a character determination and to distinguish you from other individuals with the same or similar name or other personal identifier.

The Privacy Act authorizes SBA to make certain "routine uses" of information protected by that Act. One such routine use is the disclosure of information maintained in SBA's investigative files system of records when this information indicates a violation or potential violation of law, whether civil, criminal, or administrative in nature. Specifically, SBA may refer the information to the appropriate agency, whether Federal, State, local or foreign, charged with responsibility for, or otherwise involved in investigation, prosecution, enforcement or prevention of such violations. Another routine use is disclosure to other Federal agencies conducting background checks; only to the extent the information is relevant to the requesting agencies' function. See, 74 F.R. 14890 (2009), and as amended from time to time for additional background and other routine uses.

Right to Financial Privacy Act of 1978 (12 U.S.C. 3401) -- This is notice to you as required by the Right to Financial Privacy Act of 1978, of SBA's access rights to financial records held by financial institutions that are or have been doing business with you or your business, including any financial institutions participating in a loan or loan guaranty. The law provides that SBA shall have a right of access to your financial records in connection with its consideration or administration of assistance to you in the form of a Government guaranteed loan. SBA is required to provide a certificate of its compliance with the Act to a financial institution in connection with its first request for access to your financial records, after which no further certification is required for subsequent accesses. The law also provides that SBA's access rights continue for the term of any approved loan guaranty agreement. No further notice to you of SBA's access rights is required during the term of any such agreement. The law also authorizes SBA to transfer to another Government authority any financial records included in a application for a loan, or concerning an approved loan or loan guarantee, as necessary to process, service or foreclose on a loan guaranty or collect on a defaulted loan guaranty.

#### Freedom of Information Act (5 U.S.C. 552)

This law provides, with some exceptions, that SBA must supply information reflected in agency files and records to a person requesting it. Information about approved loans that will be automatically released includes, among other things, statistics on our loan programs (individual borrowers are not identified in the statistics) and other information such as the names of the borrowers (and their officers, directors, stockholders or partners), the collateral pledged to secure the loan, the amount of the loan, its purpose in general terms and the maturity. Proprietary data on a borrower would not routinely be made available to third parties. All requests under this Act are to be addressed to the nearest SBA office and be identified as a Freedom of Information request.

Flood Disaster Protection Act (42 U.S.C. 4011) -- Regulations have been issued by the Federal Insurance Administration (FIA) and by SBA implementing this Act and its amendments. These regulations prohibit SBA from making certain loans in an FIA designated floodplain unless Federal Flood insurance is purchased as a condition of the loan. Failure to maintain the required level of flood insurance makes the applicant ineligible for any financial assistance from SBA, including disaster assistance.

Executive Orders -- Floodplain Management and Wetland Protection (42 F.R. 26951 and 42 F.R. 26961) -- SBA discourages settlement in or development of a floodplain or a wetland. This statement is to notify all SBA loan applicants that such actions are hazardous to both life and property and should be avoided. The additional cost of flood preventive construction must be considered in addition to the possible loss of all assets and investments due to a future flood.

Occupational Safety and Health Act (15 U.S.C. 651 et seq.) -- This legislation authorizes the Occupational Safety and Health Administration in the Department of Labor to require businesses to modify facilities and procedures to protect employees or pay penalty fees. Businesses can be forced to cease operations or be prevented from starting operations in a new facility. Therefore, SBA may require additional information from an applicant to determine whether the business will be in compliance with OSHA regulations and allowed to operate its facility after the loan is approved and disbursed. Signing this form as an applicant is certification that the OSHA requirements that apply to the applicant business have been determined and that the applicant, to the best of its knowledge, is in compliance. Furthermore, applicant certifies that it will remain in compliance during the life of the loan.

**Civil Rights Legislation** -- All businesses receiving SBA financial assistance must agree not to discriminate in any business practice, including employment practices and services to the public on the basis of categories cited in 13 C.F.R., Parts 112, 113, and 117 of SBA Regulations. This includes making their goods and services available to handicapped clients or customers. All business borrowers will be required to display the "Equal Employment Opportunity Poster" prescribed by SBA.

**Equal Credit Opportunity Act (15 U.S.C. 1691)** -- The Federal Equal Credit Opportunity Act prohibits creditors from discriminating against credit applicants on the basis of race, color, religion, national origin, sex, marital status or age (provided the applicant has the capacity to enter into a binding contract); because all or part of the applicant's income derives from any public assistance program, or because the applicant has in good faith exercised any right under the Consumer Credit Protection Act.

**Executive Order 11738 -- Environmental Protection (38 F.R. 251621)** -- The Executive Order charges SBA with administering its loan programs in a manner that will result in effective enforcement of the Clean Air Act, the Federal Water Pollution Act and other environment protection legislation.

**Debt Collection Act of 1982, Deficit Reduction Act of 1984 (31 U.S.C. 3701 et seq. and other titles)** -- These laws require SBA to collect aggressively any loan payments which become delinquent. SBA must obtain your taxpayer identification number when you apply for a loan. If you receive a loan, and do not make payments as they come due, SBA may take one or more of the following actions: (1) report the status of your loan(s) to credit bureaus, (2) hire a collection agency to collect your loan, (3) offset your income tax refund or other amounts due to you from the Federal Government, (4) suspend or debar you or your company from doing business with the Federal Government, (5) refer your loan to the Department of Justice or other attorneys for litigation, or (6) foreclose on collateral or take other action permitted in the loan instruments.

Immigration Reform and Control Act of 1986 (Pub. L. 99-603) -- If you are an alien who was in this country illegally since before January 1, 1982, you may have been granted lawful temporary resident status by the United States Immigration and Naturalization Service pursuant to the Immigration Reform and Control Act of 1986. For five years from the date you are granted such status, you are not eligible for financial assistance from the SBA in the form of a loan guaranty under Section 7(a) of the Small Business Act unless you are disabled or a Cuban or Haitian entrant. When you sign this document, you are making the certification that the Immigration Reform and Control Act of 1986 does not apply to you, or if it does apply, more than five years have elapsed since you have been granted lawful temporary resident status pursuant to such 1986 legislation.

## **Lead-Based Paint Poisoning Prevention Act** (42 U.S.C. 4821 et seq.)

Borrowers using SBA funds for the construction or rehabilitation of a residential structure are prohibited from using lead-based paint (as defined in SBA regulations) on all interior surfaces, whether accessible or not, and exterior surfaces, such as stairs, decks, porches, railings, windows and doors, which are readily accessible to children under 7 years of age. A "residential structure" is any home, apartment, hotel, motel, orphanage, boarding school, dormitory, day care center, extended care facility, college or other school housing, hospital, group practice or community facility and all other residential or institutional structures where persons reside.

## Executive Order 12549, Debarment and Suspension (13 C.F.R. 145)

- 1. The prospective lower tier participant certifies, by submission of this loan application, that neither it nor its principals are presently debarred, suspended, proposed for debarment, declared ineligible, or voluntarily excluded from participation in this transaction by any Federal department or agency.
- 2. Where the prospective lower tier participant is unable to certify to any of the statements in this certification, such prospective participants shall attach an explanation to the loan application.